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# **Securities and Exchange Commission**

Current Report Under Section 17 of the Securities Regulation Code ("SRC") and SRC Rule 17.2 (c) Thereunder

# **SEC FORM 17-C**

1.	10 May 2023 Date of Report	
2.	SEC Identification Number: A199904864	3. BIR Tax Identification No.: <b>204-636-102</b>
4.	Bloomberry Resorts Corporation  Name of issuer as specified in the charter	
5.	Philippines Country of Incorporation	6. (SEC Use Only) Industry Classification Code:
7.	The Executive Offices, Solaire Resort & Casino, 1 Asean Avenue, Entertainment City, Barangay Tambo, Parañaque City Address of Principal Office	1701 Postal Code
8.	(+632) 88838920 Registrant's Telephone Number	

9. <u>N/A</u>
Former name or former address

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

**Titles of Each Class** 

Number of Shares Outstanding and Amount of Debt Outstanding 10,841,122,607

Unclassified Shares, Php1.00 par value

11. Item number reported herein: Item 9. Other Events

Please see attached disclosure submitted by BLOOM to the Philippine Stock Exchange.

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**BLOOMBERRY RESORTS CORPORATION** 

Ву:

Jonas S. Khaw

**Assistant Corporate Secretary** 

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-C

### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)

May 10, 2023

2. SEC Identification Number

A1999-04864

3. BIR Tax Identification No.

204-636-102

4. Exact name of issuer as specified in its charter

**Bloomberry Resorts Corporation** 

5. Province, country or other jurisdiction of incorporation

Metro Manila, Philippines

- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

The Executive Office, Solaire Resort & Casino, 1 Asean Avenue, Entertainment City, Barangay Tambo, Parañaque City
Postal Code

1701

- 8. Issuer's telephone number, including area code
  - +632 88838920
- 9. Former name or former address, if changed since last report

N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding	
Unclassified Shares	10,841,122,607	

11. Indicate the item numbers reported herein

Item (9) Other Events

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.

1 of 2 05/10/2023, 12:02 PM

# **Bloomberry Resorts Corporation BLOOM**

PSE Disclosure Form 4-31 - Press Release References: SRC Rule 17 (SEC Form 17-C) Section 4.4 of the Revised Disclosure Rules

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# BLOOMBERRY RESORTS CORPORATION (incorporated in the Philippines) PSE: BLOOM

#### FIRST QUARTER 2023 UNAUDITED RESULTS ANNOUNCEMENT

Bloomberry's first quarter 2023 net income reaches P3.0 billion, up 338% YoY Revenues, EBITDA, and Net Income hit beyond pre-pandemic 1Q2019 levels

## **1Q2023 HIGHLIGHTS:**

- ® Total Gross Gaming Revenues (GGR) at Solaire was P16.0 billion, representing an increase of 80% from P8.9 billion in the first quarter of 2022. Total GGR surpassed the 1Q2019 level of P13.6 billion.
- ® Solaire's VIP rolling chip volume, mass table drop, and slot coin-in were P168.2 billion, P12.1 billion, and P84.0 billion, representing year-over-year growth of 103%, 73%, and 53%, respectively. Growth continued to be supported by strong domestic demand and an increasing participation of international patrons. VIP, mass tables, and slots GGR at Solaire in the first quarter were P6.4 billion, P4.9 billion, and P4.8 billion, representing year-over-year increases of 142%, 27%, and 95%, respectively.
- © Consolidated net revenue was P12.9 billion, representing an increase of 79% year-over-year.
- © Consolidated EBITDA was P5.7 billion, representing a 100% increase from P2.9 billion in the same quarter last year. Consolidated EBITDA surpassed the 102019 level of P4.5 billion.
- ® Consolidated net income was P3.0 billion, representing a 338% increase over the P679.4 million recorded in the first quarter of 2022. Consolidated net income surpassed the 1Q2019 level of P2.2 billion.

Bloomberry Resorts Corporation ("Bloomberry", "the Company"), whose subsidiaries own and operate Solaire Resort Entertainment City (Solaire) and Jeju Sun Hotel & Casino (Jeju Sun), reported unaudited consolidated financial results for the three months ended March 31, 2023.

Enrique K. Razon Jr., Bloomberry Chairman and CEO, said, "During the first quarter of 2023, Bloomberry delivered an outstanding set of results. Solaire's VIP, mass tables and slots segments all posted substantial gains as gaming volumes expanded. Our performance was highlighted by a 338% increase in consolidated net income to P3.0 billion, driven by still strong domestic demand and increased participation by international patrons from around the region. In addition, consolidated revenues, EBITDA, and net income have all breached their first quarter 2019 pre-pandemic levels."

"We remain optimistic about continued growth as the recovery of international travel progresses and further augments domestic spending in our VIP and mass gaming segments, as well as in our hotel, F&B, and retail businesses."

#### **Gaming Performance**

In the first quarter of 2023, Solaire's gaming segments operated at capacities consistent with guidelines set forth by PAGCOR and IATF.

Total GGR at Solaire was P16.0 billion, representing an increase of 80% from P8.9 billion in the first quarter of 2022. GGR growth continued to be supported by strong domestic demand and an increasing participation of international patrons. Total GGR surpassed the 1Q2019 level of P13.6 billion. Compared to the fourth quarter of 2022, GGR at Solaire improved by 9%.

Solaire's VIP rolling chip volume, mass table drop, and slot coin-in were P168.2 billion, P12.1 billion, and P84.0 billion, representing year-over-year growth of 103%, 73%, and 53%, respectively. On a sequential basis, VIP rolling chip volume and mass table drop, grew by 13% and 9%, respectively, while slots coin-in declined by 7%.

VIP, mass tables, and slots GGR in the first quarter were P6.4 billion, P4.9 billion, and P4.8 billion, representing year-over-year increases of 142%, 27%, and 95%, respectively. Growth in all segments was driven by higher gaming volumes played, while the VIP and slots segments also benefited from higher win rates. On a sequential basis, VIP and mass tables recorded increases of 36% and 10%, respectively. EGM GGR declined by 15% compared to the previous quarter.

Amounts in millions		1Q 2023			1Q 2022	Change in Revenue			
	Volume*	Revenue	Hold	Volume*	Revenue	Hold	Amount	%	
VIP tables	₽168,230	₽6,396	3.80%	₽83,049	₽2,642	3.18%	₽3,754	142.1	
Mass tables	12,079	4,886	40.5%	7,000	3,847	55.0%	1,039	27.0	
Slots	83,957	4,761	5.7%	54,943	2,438	4.4%	2,323	95.3	
Total GGR		16,043			8,927		7,116	79.7	

<sup>\*</sup>VIP volume represents rolling chips; Mass volume represents mass table drop; Slots volume represents coin in.

Solaire Korea's Jeju Sun recorded gross gaming revenue of P1.2 million in the first quarter, a reversal from gross gaming revenue loss of P8.5 million in the previous quarter.

Consolidated contra revenue accounts in the first quarter increased by 98% year-over-year to P4.2 billion. This represents 26% of consolidated GGR compared to 28% in the previous quarter and 24% in the same quarter last year.

Consolidated net gaming revenue for the first quarter reached P10.8 billion, representing an increase of 15% from the previous quarter and 72% year-over-year.

### **Non-gaming Revenues**

During the quarter, Solaire's hotel, F&B and retail segments operated at capacities allowed by the IATF.

The Company reported consolidated non-gaming revenue of P2.1 billion for the quarter, representing an increase of 127% from the P927.8 million generated in the same quarter last year. Consolidated non-gaming revenue was lower by 5% compared to the fourth quarter of 2022.

At Solaire, non-gaming revenue for the first quarter was P2.1 billion, representing an increase of 123% from the same quarter last year. Hotel occupancy was 76.9%, compared to 73.5% in the previous quarter and 24.1% in the first quarter of 2022.

At Solaire Korea, non-gaming revenue was P36.0 million, representing an increase of P34.8 million from the same quarter last year.

#### **Net Revenues**

Bloomberry's consolidated net revenues in the first quarter was P12.9 billion, representing an increase of 79% from P7.2 billion in the same period last year. Consolidated net revenue increased by 11% compared to the fourth quarter of 2022.

#### **Expenses**

First quarter consolidated cash operating expenses reached P7.2 billion, higher by 67% compared to P4.3 billion in the same quarter last year. The increase in cash operating expense was due to higher gaming taxes, cost of sales, and salaries, consistent with the improved level of business activity at Solaire. Consolidated cash operating expenses were lower by 6% compared to the previous quarter.

#### **EBITDA, Net Profit and Earnings Per Share**

The Company's first quarter consolidated EBITDA was P5.7 billion, representing an increase of 100% from P2.9 billion in the same quarter last year. Consolidated EBITDA surpassed the 1Q2019 level of P4.5 billion. Solaire contributed P5.8 billion to consolidated EBITDA, which was off-set by the P114.5 million LBITDA recorded at Solaire Korea. Consolidated EBITDA was 45% higher than the P3.9 billion recorded in the fourth quarter of 2022.

On a hold-normalized basis, Bloomberry's consolidated EBITDA for the first quarter was P4.7 billion, P1.0 billion lower than the reported consolidated EBITDA of P5.7 billion. Hold-normalized EBITDA in the first quarter would have increased by 90% year-over-year.

The Company reported consolidated net income of P3.0 billion for the first quarter, representing a 338% increase over the P679.4 million net income recorded in the same quarter last year. Consolidated net income surpassed the 1Q2019 level of P2.2 billion. On a sequential basis, net income improved by 163%.

Bloomberry reported Basic Earnings per Share (EPS) gain of P0.276, which compares to EPS gain of P0.063 in the first quarter of 2022.

#### **Balance Sheet and Other Items**

As of March 31, 2023, Bloomberry had a consolidated cash and cash equivalents balance of P38.8 billion. Total outstanding long-term debt was P90.9 billion, which represents the balance of the current and non-current portions of the amended P73.5 billion and P40.0 billion Syndicated Loan Facilities. Total equity attributable to equity holders of the parent company was P36.1 billion.

As of March 31, 2023, the Company has drawn P9.5 billion from the P40 billion Syndicated Loan Facility, unchanged from the end of the prior year.

As of March 31, 2023, Bloomberry had P2.0 billion in net receivables, unchanged from the beginning of the year. The Company made no provisions for bad debt in the first quarter.

#### **About Bloomberry Resorts Corporation**

Bloomberry Resorts Corporation (PSE: BLOOM) is a public company listed on the Philippine Stock Exchange that develops destination resorts featuring premium accommodations, gaming and entertainment, and world-class restaurants and other amenities. Bloomberry Resorts Corporation's subsidiaries own and operate the Solaire Resort Entertainment City (Solaire) in the Philippines and Jeju Sun Hotel & Casino (Jeju Sun) in Korea.

The company's flagship property, Solaire Resort Entertainment City, is a USD \$1.2 Billion integrated destination resort on an 8.3-hectare site in Manila, Philippines and the first to open in the PAGCOR-sponsored economic development zone known as Entertainment City.

For more information, please visit <a href="http://www.bloomberrv.ph">http://www.solaireresort.com</a>